



Decide with Confidence

Risk Management Solutions

Core Products

Risk Management Solutions



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- RMS products enable customers to assess the credit risk of new and existing customers, to set or modify the terms they extend or to automate their decision making and continuously monitor their customer portfolios.
- Compliance solutions
 - Know your Customer
 - Anti-Money-Laundering

Core Risk Management Solutions



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- Business Information Reports
- Self-Impact reports
- Monitoring
- Compliance Products
- Country Risk Solutions

Business Information Reports



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- Business Reports provide a snapshot of the current situation of a company and, via predictive Indicators such as D&B Failure Score and D&B Delinquency Score, an outlook on future risk.
- The **data content** of the records differs from country to country and mainly depend on data availability in the respective market.
- Data depth can also vary greatly within the same country. There are legal forms for which nearly no data is publically available, while bigger companies tend to publish more data.
- D&B and the partners permanently search for new data sources to improve the data coverage and depth of information on each business.

Business Information Reports



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- Across all regions, the Business Information Report is the standard available product.
- Within Europe there are 3 report types available:
 - Comprehensive report
 - Standard report
 - Compact report

Types of RMS offering in ME&A



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Product	Purpose
BIR	Base business information report
C-CAM (Customer Credit Assessment Model)	Customized report for evaluating dealer / supplier / distributor network by large corporate
Business Scope	Enhancement of BIR with detailed business profiling.

Information Content of Report in ME&A



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Common Contents

- General Business Information
- Contact details, Line Of Business, Export & Import details, Company History, etc.
- Financials (if available)
- Management Details
- Shareholding Patterns
- Linkages (Affiliates/Associates/Subsidiary/Parent/Ultimate Parent)

Exclusions

- Paydex Score
- Commercial Credit Score and Financial Stress Score
- Default data
- Trade data

Lack of such scores is due market characteristics.

No credible competitor is able to offer these scores.

Country Risk Products



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Unmatched insight into overseas business environments

When you need to know about individual countries:

- **D&B Country Reports**
 - Monthly in-depth analysis providing critical economic, political and commercial information for trading in global markets.
- **Country RiskLine Report**
 - Monthly-updated service providing economic data and summary analysis on a single country.

When you need to monitor many countries:

- **International Risk & Payment Review**
 - Monthly report covering 132 countries worldwide



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Thank You

Contact us for more information on D&B Solutions:

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